March 15, 2018

Meeting Minutes

Meeting called to order 2002 hours by SMSA President Natalie Coleman-Fuller

Board attendees:

Natalie Coleman Fuller (Chatham YC) - President
1st VP John Field (Barnstable YC) - 1st VP
2nd VP Andy Herlihy (Community Boating Center - New Bedford)
Beth Smith (Grand Cove YC) - Secretary
Judy Quinn (Hyannis YC) - Treasurer

Also on call:

Rob Hurd (Tabor Academy) - Administrator Pete Sullivan (Stone Horse YC) Ali Mitchell (Beverly YC) Phyllis Partridge (Beverly YC)

1. President's Report - Natalie Coleman-Fuller

• Welcome all. Let's get started.

2. Treasure's report - Judy Quinn

- SM Sailing is on good financial standing. As of 2018-3-8, we have \$81,486.48 in the "bank."
- $P\&L\ 2017 = -\$2,617.07$
 - We wanted to give more money back to the members in the form of benefits.
 - o Training Grants (\$1755) accounted for 67% of overage
 - o Rest where stickers, race management, and others.
- P&L 2018 (thru 2018-3-8) has us +\$17,765.
 - o We have collected about \$18,000 is dues already
 - Very little expense so far.
 - On track to break even or lose a little again this year, by design.

Insurance

o Insurance sub-committee (Rob Hurd, Andy Herlihy, and Judy Quinn) have nothing to report. We will coordinate with Peter Sullivan, insurance agent, and present a plan for the 2018-5-10 meeting.

3. Grand Prix Protocol (2018-2023)

- o Plan was presented and approved by the board on 2017-12-14.
- o The board needs to approve a second time tonight.

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- Since the December meeting there have been no additional comments & it is the recommendation of the Administrator that the plan be approved with no changes for 2018-2023.
- o Board approved the plan a second time. This will be the protocol until 2023.

Grand Prix Protocol 2018-2023

- o C420
 - GP regattas reduced from 6 to 4; DBMS is dropped.
 - Three Off-Cape (Beverly, New Bedford, Scitaute) will rotate
 - Three Cape & Islands (Edgartown, Vineyard Haven, Falmouth) will rotate.
 - Number of Races required for a regatta to count is reduced from 4 to 3.
- o Optis:
 - Four permanent regattas (DBMS, Wianno, Stone Horse, Edgartown),
 - Two of these three (Beverly, Scituate, New Bedford) will rotate)
 - Number of Races required for a regatta to count is reduced from 4 to 3.

4. Training

- o Instructors Course.
 - A bunch of L1 scheduled and filled.
 - Trying to set up a course for April school vacation week at DBMS
 - New course added today at MMA double weekend in May
- o Race Management March 24, 2018
- o Dave Perry April 15, 2018
- o Judges May 5, 2018

5. Prosser- Ginn

- Not very successful last year. Perhaps a Format change is needed? Combine it
 with an existing regatta, like Chatham Regatta, and loan boats out to supplement
 fleets
- o Natalie will contact PBCB and CYC and report back at next meeting

6. SM Sailing and Area A Junior Champs.

- SM Sailing
 - o Cummings, Nash and Jones will be the same as last year
- Area A
 - o Bemis and Symthe will be part of Marblehead Jr Race Week
 - Sears will be JUNE 23-24 at Bristol YC in J/22 Note Early Date

7. Future Officers

- o Board change in August. Natalie finishes her term. Standard procedure would be for John and Andy to move up, so we will need a new Second VP
- Administrator calls on the board to start the process of looking for some good quality people who can give 6 years to the board and add some stability and continued vision.
- o Board should look for diversity in the board Geographic, club style, gender, and other factors to create the best board to represent all 45 clubs in the district.

SM Sailing Board Conference Call

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o Board is changed with starting an e-mail discussion about some appropriate people to approach this summer.

8. Other Business/ New Business

o There as none

ACTION ITEMS:

- 1) Insurance sub committee will make a report in may
- 2) Natalie will report back on Prosser-Ginn
- 3) Board will have a short list of potential candidates for second VP
- 4) Rob, Andy, Peter Sullivan, and Greg Kelley will look at the possibilities of running a level-1 course in late August and report back with their finding

With no further business, the call was adjourned at 2036.